A3940-1,3C1

**College Placement Council, Inc.** 62 Highland Avenue / Bethlehem, PA 18017

# CPC Salary Survey

REGIONAL Report No. 1 February 1990

## MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Graduate School of Business
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Franciscan University - Steubenville
Grace College
Grand View College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chemical Engineering
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Business, Science & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engineering
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University-School of Business
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1989, and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 10, 1990 through February 8, 1990) and cumulatively (September 1, 1989, and February 8, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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MCPA REGIONAL Report No. 1 FEBRUARY 1990

# BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

| BY CURRICULUM FOR ALL TYPES OF EMPLOYERS | INTERIM PERIOD 1/10/90/ THROUGH 2/8/90 | | | | | | | CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | |
| | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH |
| **BUSINESS** | | | | | | | | | | | | | | |
| ACCOUNTING | 512 | 647 | $27721 | $27070 | $30000 | $27700 | $25200 | 722 | 1187 | $27278 | $26548 | $30000 | $27000 | $24900 |
| BUSINESS ADMIN (INCL MGMT | 31 | 57 | 23553 | 22347 | 28000 | 24000 | 19000 | 104 | 243 | 22370 | 21855 | 28500 | 21177 | 17500 |
| DISTRIBUTION MANAGEMENT | 8 | 8 | 25200 | 25200 | * | * | * | 14 | 18 | 24583 | 24489 | * | * | * |
| ECONOM & FINANCE (BANKING | 76 | 95 | 23773 | 23479 | 29000 | 24250 | 19000 | 138 | 238 | 23594 | 23281 | 29000 | 23000 | 19000 |
| HOTEL/RESTAURANT MGMT. | + | 8 | + | 19100 | | | | 16 | 27 | 19798 | 19873 | * | * | * |
| HUMAN RSRCS (incl LABOR R | 8 | 18 | 25050 | 24153 | * | * | * | 8 | 30 | 25050 | 23762 | * | * | * |
| MANAGEMENT INFO SYSTEMS | 14 | 27 | 28279 | 27245 | * | * | * | 48 | 92 | 28107 | 27064 | 30900 | 27996 | 26300 |
| MARKETING/MARK MGMT (RESR | 70 | 117 | 24085 | 23402 | 29000 | 24000 | 19000 | 159 | 316 | 23426 | 22748 | 27000 | 24000 | 18000 |
| REAL ESTATE | 5 | 7 | 28400 | 24880 | * | * | * | 6 | 9 | 28667 | 25484 | * | * | * |
| **COMMUNICATIONS** | | | | | | | | | | | | | | |
| ADVERTISING | + | 3 | + | 21548 | | | | 3 | 9 | 21333 | 19227 | * | * | * |
| COMMUNICATIONS | 20 | 25 | 21150 | 20684 | 25500 | 19250 | 16800 | 41 | 69 | 21072 | 20150 | 26000 | 19500 | 16000 |
| JOURNALISM | 4 | 5 | 15300 | 18540 | * | * | * | 10 | 22 | 15034 | 16440 | * | * | * |
| TELECOMMUN/BROADCASTING | 2 | 3 | 20150 | 17593 | * | * | * | 4 | 8 | 22384 | 20715 | * | * | * |
| **EDUCATION** | | | | | | | | | | | | | | |
| ELEMENTARY EDUCATION | 1 | 38 | 21000 | 20445 | * | * | * | 18 | 157 | 17256 | 19048 | * | * | * |
| PRE-ELEMENTARY EDUCATION | + | 2 | + | 16374 | | | | 4 | 7 | 11612 | 14742 | * | * | * |
| PHYSICAL EDUCATION | + | 2 | + | 15850 | | | | 2 | 18 | 23500 | 19829 | * | * | * |
| SPECIAL EDUCATION | 1 | 9 | 19397 | 18628 | * | * | * | 3 | 28 | 18122 | 19240 | * | * | * |
| **HOME ECONOMICS** | | | | | | | | | | | | | | |
| HUMAN ECOLOGY (HOME ECONO | + | 1 | + | 25000 | | | | 22 | 31 | 18655 | 18519 | 24560 | 19000 | 11000 |
| TEXTILES & CLOTHING | 17 | 18 | 20238 | 20219 | * | * | * | 21 | 28 | 20269 | 20269 | 22000 | 19500 | 19000 |
| MERCHANDISING MANAGEMENT | + | 2 | + | 20000 | | | | 18 | 24 | 18404 | 18032 | * | * | * |
| **HUMANITIES** | | | | | | | | | | | | | | |
| FOREIGN LANGUAGES | 1 | 2 | 24500 | 21250 | * | * | * | 3 | 4 | 19919 | 19439 | * | * | * |
| LETTERS (incl English, Li | 4 | 7 | 20000 | 19325 | * | * | * | 17 | 34 | 19689 | 18543 | * | * | * |
| VISUAL & PERFORMING ARTS | 1 | 5 | 20000 | 20815 | * | * | * | 6 | 27 | 19500 | 19091 | * | * | * |
| HUMANITIES - OTHER | 17 | 18 | 19759 | 19911 | * | * | * | 24 | 27 | 20808 | 20937 | 23000 | 20000 | 18000 |
| **SOCIAL SCIENCES** | | | | | | | | | | | | | | |
| CRIMINAL JUSTICE | + | 2 | + | 19747 | | | | 2 | 6 | 21250 | 20999 | * | * | * |
| HISTORY | + | 2 | + | 20877 | | | | 2 | 5 | 21500 | 20951 | * | * | * |
| POLITICAL SCIENCE/GOVT | 2 | 3 | 19500 | 18567 | * | * | * | 5 | 24 | 20289 | 20561 | * | * | * |
| PSYCHOLOGY | 6 | 9 | 21150 | 20771 | * | * | * | 13 | 30 | 19622 | 18459 | * | * | * |
| SOCIOLOGY | 1 | 1 | 24000 | 24000 | * | * | * | 5 | 6 | 19598 | 20332 | * | * | * |
| SOCIAL SCIENCES-OTHER | 2 | 2 | 16500 | 16500 | * | * | * | 8 | 11 | 18150 | 17939 | * | * | * |
| **ENGINEERING** | | | | | | | | | | | | | | |
| AEROSPACE & AERONAUTICAL | 1 | 24 | 31460 | 30450 | * | * | * | 12 | 46 | 31597 | 30616 | * | * | * |
| AGRICULTURAL | + | + | + | + | | | | 3 | 3 | 27999 | 27999 | * | * | * |
| ARCHITECTURAL | + | 11 | + | 30856 | | | | + | 14 | + | 29937 | | | |
| BIOENGINEERING & BIOMEDIC | + | + | + | + | | | | + | 2 | + | 28000 | | | |
| CHEMICAL | 27 | 125 | 35717 | 35174 | 36900 | 35700 | 34500 | 60 | 232 | 35147 | 34955 | 36900 | 35570 | 32200 |
| CIVIL | 10 | 94 | 29219 | 28620 | * | * | * | 94 | 236 | 26530 | 27558 | 31200 | 25476 | 23532 |
| COMPUTER | 7 | 10 | 29914 | 31140 | * | * | * | 23 | 31 | 31270 | 30994 | 34000 | 32160 | 28500 |
| ELECTRICAL/ELECTRONIC | 46 | 232 | 31171 | 31508 | 34580 | 32200 | 27500 | 206 | 499 | 31199 | 31283 | 33720 | 31926 | 27500 |

continued

# BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

| BY CURRICULUM FOR ALL TYPES OF EMPLOYERS | INTERIM PERIOD 1/10/90/ THROUGH 2/8/90 | | | | | | | CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | |
| | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH |
| **ENGINEERING (continued)** | | | | | | | | | | | | | | |
| ENIVRONMENTAL ENGINEERING | + | + | + | + | | | | + | + | + | + | | | |
| INDUSTRIAL | 3 | 26 | $29933 | $29958 | * | * | * | 94 | 145 | $30946 | $30717 | $33300 | $31000 | $28800 |
| MECHANICAL | 31 | 219 | 32163 | 32178 | $35400 | $32500 | $29700 | 198 | 525 | 31945 | 32030 | 35000 | 32000 | 29400 |
| METALLURGICAL | 3 | 5 | 34900 | 33984 | * | * | * | 19 | 35 | 32173 | 32139 | * | * | * |
| MINING (INCL GEOLOGICAL) | + | 10 | + | 26638 | | | | 2 | 16 | 34250 | 28961 | * | * | * |
| NUCLEAR | + | 3 | + | 32560 | | | | 6 | 10 | 28299 | 30060 | * | * | * |
| PETROLEUM | 6 | 18 | 32633 | 35906 | * | * | * | 11 | 42 | 33982 | 35866 | * | * | * |
| TEXTILE | + | + | + | + | | | | + | + | + | + | | | |
| ENGINEERING TECHNOLOGY | 8 | 37 | 26734 | 28417 | * | * | * | 28 | 72 | 28882 | 29255 | 32500 | 30000 | 25000 |
| INDUSTRIAL TECHNOLOGY | 16 | 17 | 24875 | 25000 | * | * | * | 16 | 19 | 24875 | 24526 | * | * | * |
| **AGRICULTURAL & NATURAL RESOURCES** | | | | | | | | | | | | | | |
| AGRIBUSINESS | 3 | 11 | 19000 | 21990 | * | * | * | 8 | 20 | 19938 | 22174 | * | * | * |
| ANIMAL SCIENCES | 3 | 8 | 12512 | 17411 | * | * | * | 5 | 11 | 14907 | 17571 | * | * | * |
| PLANT SCIENCES | 1 | 1 | 20000 | 20000 | * | * | * | 3 | 3 | 21000 | 21000 | * | * | * |
| NATURAL RESOURCES | 1 | 2 | 14000 | 16000 | * | * | * | 2 | 3 | 18000 | 18000 | * | * | * |
| OTHER AGRICULTURAL SCIENC | 1 | 9 | 20000 | 24556 | * | * | * | 1 | 11 | 20000 | 23738 | * | * | * |
| **COMPUTER SCIENCE** | | | | | | | | | | | | | | |
| COMPUTER SCIENCE | 29 | 88 | 31152 | 30020 | 33450 | 31536 | 29000 | 93 | 209 | 30340 | 29003 | 33450 | 30500 | 26700 |
| COMPUTER PROGRAMMING | 2 | 4 | 27050 | 28150 | * | * | * | 3 | 9 | 28367 | 27181 | * | * | * |
| INFORMATION SCIENCES & SY | 31 | 44 | 29619 | 28952 | 32200 | 30000 | 27183 | 47 | 88 | 28317 | 27874 | 32000 | 28000 | 24000 |
| SYSTEMS ANALYSIS | + | + | + | + | | | | + | + | + | + | | | |
| **HEALTH SCIENCES** | | | | | | | | | | | | | | |
| ALLIED HEALTH | 1 | 1 | 31860 | 31860 | * | * | * | 4 | 10 | 21957 | 22399 | * | * | * |
| HEALTH SCIENCES | + | + | + | + | | | | 1 | 12 | 13000 | 21711 | * | * | * |
| NURSING | + | 1 | + | 27000 | | | | 5 | 8 | 22400 | 25650 | * | * | * |
| PHARMACY | + | 5 | + | 37787 | | | | 3 | 10 | 32040 | 34905 | * | * | * |
| **SCIENCES** | | | | | | | | | | | | | | |
| ACTUARIAL | 2 | 2 | 27650 | 27650 | * | * | * | 5 | 5 | 30180 | 30180 | * | * | * |
| ARCHITECTURAL & ENVIRONME | + | + | + | + | | | | + | 4 | + | 17663 | | | |
| BIOLOGICAL | 1 | 4 | 40000 | 22750 | * | * | * | 8 | 17 | 24405 | 21874 | * | * | * |
| CHEMISTRY | 8 | 10 | 28244 | 27896 | * | * | * | 14 | 17 | 26125 | 26427 | * | * | * |
| GEOLOGY & GEOLOGICAL SCI | 2 | 3 | 22500 | 23000 | * | * | * | 5 | 7 | 20900 | 21214 | * | * | * |
| MATHEMATICS | 4 | 11 | 20139 | 22039 | * | * | * | 14 | 43 | 22464 | 22817 | * | * | * |
| PHYSICS | 1 | 2 | 18000 | 26550 | * | * | * | 4 | 5 | 23228 | 25602 | * | * | * |
| OTHER PHYSICAL & EARTH SC | + | + | + | + | | | | + | 2 | + | 24000 | | | |
| POLYMER SCIENCE | + | + | + | + | | | | + | + | + | + | | | |
| TEXTILE SCIENCE | + | + | + | + | | | | + | + | + | + | | | |
| TOTALS | 1051 | 2180 | | | | | | 2443 | 5156 | | | | | |

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

# BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

| BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS | INTERIM PERIOD 1/10/90 THROUGH 2/8/90 | | | | | | | CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES* | | | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES* | | |
| | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH |
| **FINANCE** | | | | | | | | | | | | | | |
| ACCOUNTING (PUBLIC) | 420 | 539 | $27691 | $27006 | $30000 | $27500 | $25500 | 576 | 962 | $27422 | $26730 | $30000 | $27200 | $25000 |
| ACCOUNTING (PRIVATE) | 85 | 106 | 27554 | 26959 | 30000 | 28000 | 24500 | 146 | 236 | 26235 | 25396 | 30000 | 26500 | 22500 |
| COMMERCIAL BANKING (CNSMR | 3 | 7 | 21167 | 19415 | * | * | * | 9 | 22 | 19244 | 20032 | * | * | * |
| COMMERCIAL BANKING (LENDG | 14 | 17 | 23329 | 22571 | * | * | * | 22 | 38 | 22321 | 22399 | 27000 | 21000 | 20000 |
| INVESTMT BANKING (CORP FN | 2 | 4 | 31500 | 30400 | * | * | * | 3 | 8 | 28120 | 27720 | * | * | * |
| INVESTMT BANKNG (M & A) | + | + | + | + | | | | + | 1 | + | 21334 | | | |
| INVESTMT BANKG (REAL EST) | + | + | + | + | | | | 1 | 3 | 30000 | 27000 | * | * | * |
| INVESTMT BANKG (SALES & T | 1 | 1 | 30000 | 30000 | * | * | * | 1 | 1 | 30000 | 30000 | * | * | * |
| FINANCIAL/TREASURY ANALYS | 31 | 35 | 27792 | 27514 | 29800 | 28000 | 26400 | 55 | 76 | 26669 | 26295 | 30000 | 27500 | 22000 |
| PORTFOLIO MGMT/BROKERAGE | 1 | 2 | 15000 | 21900 | * | * | * | 3 | 6 | 21000 | 20767 | * | * | * |
| UNDERWRITING | 7 | 11 | 23449 | 22136 | * | * | * | 18 | 31 | 22219 | 21888 | * | * | * |
| INSURANCE - CLAIMS | 4 | 6 | 20951 | 20967 | * | * | * | 10 | 23 | 20391 | 21349 | * | * | * |
| **COMMUNICATIONS** | | | | | | | | | | | | | | |
| DESIGN/GRAPHIC ARTS | + | + | + | + | | | | 5 | 6 | 18756 | 17630 | * | * | * |
| MEDIA PLANNING | + | 1 | + | 16000 | | | | 2 | 6 | 25118 | 20739 | * | * | * |
| REPORTING | 1 | 1 | 16200 | 16200 | * | * | * | 3 | 4 | 15320 | 15740 | * | * | * |
| PRODUCTION | 1 | 2 | 29400 | 27700 | * | * | * | 8 | 11 | 25801 | 25856 | * | * | * |
| PUBLIC RELATIONS | 1 | 3 | 20000 | 16493 | * | * | * | 9 | 15 | 21060 | 18961 | * | * | * |
| WRITING / EDITING | 2 | 2 | 15700 | 15700 | * | * | * | 7 | 10 | 17954 | 18560 | * | * | * |
| **MARKETING** | | | | | | | | | | | | | | |
| ADVERTISING | 1 | 4 | 21000 | 20010 | * | * | * | 3 | 10 | 21000 | 18054 | * | * | * |
| BRAND/PRODUCT MANAGEMENT | 5 | 7 | 22400 | 23057 | * | * | * | 13 | 34 | 22726 | 23702 | * | * | * |
| BUYER/MERCHANDISING | 47 | 49 | 21158 | 21249 | 24500 | 20000 | 19000 | 59 | 76 | 21745 | 22298 | 26000 | 21000 | 19000 |
| DISTRIBUTION | 6 | 8 | 25200 | 23900 | * | * | * | 9 | 17 | 24707 | 23495 | * | * | * |
| MARKET RESEARCH | 2 | 3 | 29500 | 23667 | * | * | * | 3 | 6 | 28333 | 23960 | * | * | * |
| PURCHASING | 4 | 7 | 26879 | 25731 | * | * | * | 4 | 10 | 26879 | 24431 | * | * | * |
| SALES | 63 | 114 | 24598 | 24914 | 28680 | 25000 | 20000 | 170 | 312 | 24080 | 24464 | 30000 | 24100 | 18600 |
| **PUBLIC ADMINISTRATION** | | | | | | | | | | | | | | |
| EXECUTIVE, LEGISL, & GENL | 2 | 3 | 23500 | 21667 | * | * | * | 7 | 11 | 18963 | 19658 | * | * | * |
| FINANC,TAXA, MONETARY POL | 2 | 3 | 21835 | 22890 | * | * | * | 6 | 9 | 23778 | 23741 | * | * | * |
| ECONOMIC PROGRAMS | + | + | + | + | | | | 1 | 1 | 18000 | 18000 | * | * | * |
| LAW ENFORCEMENT | + | 1 | + | 19493 | | | | 2 | 3 | 21250 | 20664 | * | * | * |
| MILITARY | 1 | 5 | 27600 | 26437 | * | * | * | 12 | 32 | 20396 | 22293 | * | * | * |
| NATIONAL SECURITY | + | 1 | + | 32700 | | | | + | 1 | + | 32700 | | | |
| URBAN / REGIONAL PLANNING | + | + | + | + | | | | + | 1 | + | 27500 | | | |
| **ENGINEERING** | | | | | | | | | | | | | | |
| BIOENGINEERING | + | 5 | + | 25010 | | | | + | 5 | + | 25010 | | | |
| DESIGN / CONSTRUCT | 20 | 131 | 30126 | 30212 | 32500 | 30080 | 27500 | 146 | 332 | 29539 | 29845 | 33600 | 30460 | 24000 |
| ENVIRONMENTAL/SANITATION | 1 | 11 | 22000 | 28418 | * | * | * | 6 | 25 | 25203 | 27890 | * | * | * |
| MANUFACTURING/INDUSTRIAL | 56 | 146 | 30961 | 32231 | 36000 | 32700 | 25000 | 234 | 385 | 31450 | 31859 | 34800 | 32070 | 28000 |
| SYSTEMS / PROGRAMMING | 4 | 35 | 25241 | 30222 | * | * | * | 26 | 70 | 30599 | 30682 | 33075 | 31520 | 27500 |
| POWER SYSTEMS | 9 | 19 | 29533 | 30244 | * | * | * | 34 | 67 | 31352 | 31335 | 32700 | 31800 | 31000 |
| SOFTWARE DESIGN & DEVELOP | 6 | 37 | 30067 | 31672 | * | * | * | 19 | 67 | 31679 | 31252 | * | * | * |
| HARDWARE DESIGN & DEVELOP | 1 | 26 | 36000 | 32690 | * | * | * | 25 | 56 | 31549 | 31737 | 33500 | 31980 | 30000 |

continued

# BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

| BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS | INTERIM PERIOD 1/10/90 THROUGH 2/8/90 | | | | | | | CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | |
| | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH |
| **ENGINEERING (continued)** | | | | | | | | | | | | | | |
| RESEARCH & DEVELOPMENT | 8 | 50 | $30240 | $31729 | * | * | * | 45 | 128 | $30692 | $31079 | $35400 | $31000 | $26400 |
| TESTING | 8 | 32 | 29513 | 29898 | * | * | * | 32 | 70 | 29829 | 30120 | 32400 | 30510 | 27500 |
| PROCESS ENGINEERING | 25 | 112 | 35688 | 34606 | $36900 | $35700 | $34500 | 56 | 207 | 34730 | 34397 | 36900 | 35500 | 30000 |
| PROJECT ENGINEERING | 7 | 127 | 29191 | 31691 | * | * | * | 46 | 247 | 31138 | 32051 | 34200 | 31500 | 28000 |
| OTHER ENGINEERING | 9 | 90 | 32589 | 30699 | * | * | * | 87 | 217 | 30369 | 30625 | 36000 | 30940 | 24348 |
| **HEALTH CARE** | | | | | | | | | | | | | | |
| ADMINISTRATIVE (HEALTH C | 3 | 4 | 27907 | 25555 | * | * | * | 5 | 14 | 25074 | 21283 | * | * | * |
| INDUSTRIAL HYGIENE | + | + | + | + | | | | + | + | + | + | | | |
| MEDICAL TECHNOLOGY | + | 1 | + | 18000 | | | | 2 | 9 | 22605 | 21690 | * | * | * |
| NURSES / PERSONAL CARE | + | 1 | + | 27000 | | | | 5 | 8 | 20520 | 24475 | * | * | * |
| OCCUPATIONAL THERAPY | + | + | + | + | | | | + | 3 | + | 25346 | | | |
| PHARMACIST | + | 5 | + | 37787 | | | | 1 | 6 | 30200 | 36522 | * | * | * |
| PHYSICAL THERAPY | + | + | + | + | | | | + | + | + | + | | | |
| RESPIRATORY THERAPY | + | + | + | + | | | | + | + | + | + | | | |
| OTHER HEALTH RELATED | + | 2 | + | 17518 | | | | 6 | 16 | 19213 | 19832 | * | * | * |
| **SOCIAL SERVICES** | | | | | | | | | | | | | | |
| ADMINISTRATION | + | 3 | + | 16567 | | | | 3 | 6 | 15327 | 15947 | * | * | * |
| COUNSELING | 1 | 2 | 24000 | 20225 | * | * | * | 9 | 15 | 15771 | 15743 | * | * | * |
| FUNDRAISING / DEVELOPMENT | + | + | + | + | | | | 1 | 5 | 18500 | 17180 | * | * | * |
| SOCIAL WORK | + | 1 | + | 18954 | | | | 7 | 10 | 16781 | 17262 | * | * | * |
| **COMPUTER SCIENCE** | | | | | | | | | | | | | | |
| COMPUTER PROGRAMMING | 42 | 87 | 29572 | 28660 | 32000 | 30550 | 26000 | 77 | 181 | 28756 | 27717 | 32400 | 29300 | 24600 |
| INFORMATION SYSTEMS | 12 | 17 | 28202 | 27955 | * | * | * | 50 | 87 | 27948 | 26847 | 31860 | 27242 | 25000 |
| SYSTEMS ANALYSIS & DESIGN | 19 | 38 | 30786 | 30159 | * | * | * | 54 | 96 | 29954 | 29160 | 33450 | 30000 | 26000 |
| **OTHER FUNCTIONAL CATEGORIES** | | | | | | | | | | | | | | |
| ACTUARIAL | 2 | 3 | 27650 | 28433 | * | * | * | 6 | 8 | 29900 | 29675 | * | * | * |
| AGRICULTURE/NAT'L RESOURC | 7 | 24 | 14791 | 19799 | * | * | * | 15 | 35 | 18336 | 19905 | * | * | * |
| ARCHITECTURE | + | + | + | + | | | | + | 5 | + | 18130 | | | |
| CONSULTING | 25 | 34 | 28228 | 28418 | 31000 | 28000 | 25000 | 57 | 81 | 27460 | 27118 | 31800 | 27500 | 23000 |
| HUMAN RESRCS /INDUS RELS | 6 | 10 | 26400 | 24850 | * | * | * | 7 | 25 | 26629 | 23027 | * | * | * |
| MANAGEMENT TRAINEE | 71 | 122 | 20360 | 20705 | 24500 | 20000 | 17000 | 162 | 389 | 20274 | 20684 | 25000 | 20000 | 16800 |
| MATH/STATISTICIANS | + | 1 | + | 25500 | | | | 1 | 7 | 23846 | 22184 | * | * | * |
| PARALEGAL | + | 1 | + | 20000 | | | | 1 | 3 | 21000 | 19333 | * | * | * |
| RESEARCHERS NON-TECHNICAL | + | + | + | + | | | | + | 1 | + | 25000 | | | |
| RESEARCHERS - TECHNICAL | 1 | 1 | 18000 | 18000 | * | * | * | 6 | 6 | 23020 | 23020 | * | * | * |
| TEACHING | 2 | 60 | 20199 | 19802 | * | * | * | 45 | 282 | 17507 | 18890 | 21000 | 18000 | 12000 |
| TOTALS | 1051 | 2180 | | | | | | 2443 | 5156 | | | | | |

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 1 FEBRUARY 1990
(Data Combined for Men and Women)

# MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

| GRADUATE ALL TYPES OF EMPLOYERS | INTERIM PERIOD 1/10/90 THROUGH 2/8/90 | | | | | | | CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | |
| | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH |
| **BUSINESS** | | | | | | | | | | | | | | |
| ACCOUNTING | 5 | 6 | $27379 | $27983 | * | * | * | 6 | 80 | $27816 | $30160 | * | * | * |
| MBA--NON-TECH | 9 | 29 | 31267 | 35141 | * | * | * | 19 | 71 | 31493 | 32593 | * | * | * |
| MBA--TECH | 4 | 9 | 31200 | 34256 | * | * | * | 8 | 14 | 36428 | 36280 | * | * | * |
| MS-BUSINESS | 6 | 7 | 36583 | 37786 | * | * | * | 6 | 16 | 36583 | 34006 | * | * | * |
| PUBLIC ADMINISTRATION | + | + | + | + | | | | + | + | + | + | | | |
| ECONOMICS & FINANCE (BANK | 8 | 8 | 42206 | 42206 | * | * | * | 9 | 15 | 39739 | 35257 | * | * | * |
| HOTEL/RESTAURANT MNGMT | + | + | + | + | | | | + | + | + | + | | | |
| HUMAN RESOURCES (INCL LAB | 3 | 3 | 31775 | 31775 | * | * | * | 3 | 5 | 31775 | 31065 | * | * | * |
| MANAGEMENT INFORMATION SY | 1 | 1 | 38400 | 38400 | * | * | * | 1 | 3 | 38400 | 37133 | * | * | * |
| MARKETING/MKTNG MGT (RESE | 1 | 1 | 50000 | 50000 | * | * | * | 1 | 3 | 50000 | 35271 | * | * | * |
| MERCHANDISING MANAGEMENT | + | + | + | + | | | | + | + | + | + | | | |
| **COMMUNICATIONS** | | | | | | | | | | | | | | |
| ADVERTISING | + | + | + | + | | | | + | + | + | + | | | |
| COMMUNICATIONS | + | + | + | + | | | | 2 | 3 | 26000 | 29000 | * | * | * |
| JOURNALISM | + | + | + | + | | | | + | + | + | + | | | |
| **EDUCATION** | | | | | | | | | | | | | | |
| EDUCATION ADMINISTRATION | + | + | + | + | | | | + | 3 | + | 22800 | | | |
| ELEMENTARY EDUCATION | + | 1 | + | 27740 | | | | + | 11 | + | 23002 | | | |
| PHYSICAL EDUCATION | + | + | + | + | | | | + | + | + | + | | | |
| READING EDUCATION | + | + | + | + | | | | + | + | + | + | | | |
| SPECIAL EDUCATION | + | 1 | + | 24000 | | | | 1 | 6 | 19000 | 21915 | * | * | * |
| **HUMANITIES** | | | | | | | | | | | | | | |
| FOREIGN LANGUAGES | + | + | + | + | | | | + | + | + | + | | | |
| LETTERS | + | + | + | + | | | | 1 | 1 | 12000 | 12000 | * | * | * |
| VISUAL & PERFORMING ARTS | + | + | + | + | | | | + | + | + | + | | | |
| HUMANITIES - OTHER | + | 1 | + | 20000 | | | | + | 1 | + | 20000 | | | |
| **SOCIAL SCIENCES** | | | | | | | | | | | | | | |
| CRIMINAL JUSTICE | + | + | + | + | | | | + | + | + | + | | | |
| HISTORY | + | + | + | + | | | | + | + | + | + | | | |
| POLITICAL SCIENCE / GOVT | + | + | + | + | | | | + | + | + | + | | | |
| PSYCHOLOGY | + | + | + | + | | | | 2 | 2 | 32200 | 32200 | * | * | * |
| SOCIOLOGY | + | + | + | + | | | | + | + | + | + | | | |
| SOCIAL SCIENCES - OTHER | + | + | + | + | | | | + | 1 | + | 23419 | | | |

continued

MCPA REGIONAL Report No. 1 FEBRUARY 1990
(Data Combined for Men and Women)

# MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

| GRADUATE | INTERIM PERIOD 1/10/90 THROUGH 2/8/90 | | | | | | | CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | |
| ALL TYPES OF EMPLOYERS | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH |
| **ENGINEERING** | | | | | | | | | | | | | | |
| AEROSPACE & AERONAUTICAL | + | 3 | + | $35372 | | | | 3 | 9 | $36140 | $35688 | * | * | * |
| AGRICULTURAL | + | + | + | + | | | | + | + | + | + | | | |
| BIOENGINEERING & BIOMEDIC | + | + | + | + | | | | + | + | + | + | | | |
| CHEMICAL | 1 | 2 | $38400 | 38500 | * | * | * | 7 | 10 | 35801 | 35791 | * | * | * |
| CIVIL | 3 | 13 | 32765 | 32592 | * | * | * | 21 | 47 | 30526 | 31711 | $32800 | $30396 | $26000 |
| COMPUTER | + | + | + | + | | | | 1 | 1 | 39364 | 39364 | * | * | * |
| ELECTRICAL/ELECTRONIC | 4 | 15 | 37625 | 38149 | * | * | * | 14 | 43 | 36017 | 36688 | * | * | * |
| INDUSTRIAL | 1 | 2 | 35000 | 35300 | * | * | * | 6 | 9 | 37483 | 37056 | * | * | * |
| MECHANICAL | 7 | 29 | 38537 | 37860 | * | * | * | 11 | 39 | 37407 | 37083 | * | * | * |
| METALLURGICAL | + | 5 | + | 38280 | | | | + | 5 | + | 38280 | | | |
| MINING & MINERAL | + | + | + | + | | | | 1 | 1 | 30000 | 30000 | * | * | * |
| NUCLEAR | + | + | + | + | | | | + | + | + | + | | | |
| PETROLEUM | + | 4 | + | 38325 | | | | + | 8 | + | 38513 | | | |
| TEXTILE | + | + | + | + | | | | + | + | + | + | | | |
| **HEALTH SCIENCES** | | | | | | | | | | | | | | |
| ALLIED HEALTH | + | 1 | + | 24000 | | | | + | 2 | + | 29124 | | | |
| HEALTH SCIENCES | + | + | + | + | | | | + | 2 | + | 20800 | | | |
| NURSING | + | + | + | + | | | | + | + | + | + | | | |
| **SCIENCES** | | | | | | | | | | | | | | |
| AGRICULTURAL & NATL RESOU | + | + | + | + | | | | + | + | + | + | | | |
| ARCHITECTURAL & ENVIRONME | + | + | + | + | | | | + | + | + | + | | | |
| BIOLOGICAL | + | + | + | + | | | | + | + | + | + | | | |
| CHEMISTRY | + | 2 | + | 30500 | | | | + | 3 | + | 32000 | | | |
| **COMPUTER SCIENCE** | | | | | | | | | | | | | | |
| COMPUTER SCIENCE | 1 | 12 | 41300 | 41550 | * | * | * | 10 | 32 | 35764 | 37292 | * | * | * |
| **SCIENCES** | | | | | | | | | | | | | | |
| GEOLOGY & RELATED GEOLOGI | + | 1 | + | 34800 | | | | 1 | 11 | 24000 | 32528 | * | * | * |
| MATHEMATICS (INCL ACTUARI | 1 | 1 | 28395 | 28395 | * | * | * | 6 | 8 | 34149 | 32343 | * | * | * |
| PHYSICS | + | 1 | + | 30000 | | | | + | 3 | + | 29917 | | | |
| POLYMER | + | + | + | + | | | | + | 2 | + | 34980 | | | |
| TOTALS | 55 | 158 | | | | | | 140 | 470 | | | | | |

# Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

| GRADUATE ALL TYPES OF EMPLOYERS | INTERIM PERIOD 1/10/90 THROUGH 2/8/90 | | | | | | | CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | |
| | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH |
| OVER 1 TO 2 YEARS | | | | | | | | | | | | | | |
| MBA--NON-TECH | 3 | 17 | $41467 | $38494 | * | * | * | 13 | 34 | $45685 | $40276 | * | * | * |
| MBA--TECH | + | 1 | + | 40000 | | | | 2 | 3 | 39000 | 39333 | * | * | * |
| OVER 2 TO 4 YEARS | | | | | | | | | | | | | | |
| MBA--NON-TECH | 4 | 13 | 38500 | 48377 | * | * | * | 11 | 29 | 47000 | 44776 | * | * | * |
| MBA--TECH | + | 2 | + | 41750 | | | | 5 | 7 | 58020 | 53371 | * | * | * |
| OVER 4 YEARS | | | | | | | | | | | | | | |
| MBA--NON-TECH | 4 | 9 | 41125 | 42100 | * | * | * | 10 | 28 | 47650 | 44746 | * | * | * |
| MBA--TECH | + | + | + | + | | | | 3 | 3 | 67333 | 67333 | * | * | * |
| TOTALS | 11 | 42 | | | | | | 44 | 104 | | | | | |

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

# DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

| BY CURRICULUM FOR ALL TYPES OF EMPLOYERS | INTERIM PERIOD 1/10/90 THROUGH 2/8/90 | | | | | | | CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | | NUMBER OF OFFERS | | AVERAGE $ OFFERS | | PERCENTILES' | | |
| | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH | REGIONAL | NATIONAL | REGIONAL | NATIONAL | 90TH | 50TH | 10TH |
| **BUSINESS** | | | | | | | | | | | | | | |
| BUSINESS ADMIN & MNGMT. | + | 1 | + | $38000 | | | | + | 1 | + | $38000 | | | |
| COMPUTER & INFOR SCIENCES | + | + | + | + | | | | 1 | 1 | $58000 | 58000 | * | * | * |
| ECONOMICS | + | + | + | + | | | | 1 | 1 | 38000 | 38000 | * | * | * |
| **EDUCATION** | | | | | | | | | | | | | | |
| EDUCATION ADMINISTRATION | + | 1 | + | 38000 | | | | + | 5 | + | 37560 | | | |
| **HUMANITIES & SOCIAL SCIENCES** | | | | | | | | | | | | | | |
| ENGLISH | + | + | + | + | | | | + | + | + | + | | | |
| FOREIGN LANGUAGES | + | + | + | + | | | | + | + | + | + | | | |
| HUMANITIES | + | + | + | + | | | | + | 1 | + | 24000 | | | |
| PSYCHOLOGY | + | + | + | + | | | | + | + | + | + | | | |
| SOCIOLOGY | + | + | + | + | | | | + | + | + | + | | | |
| SOCIAL SCIENCES | + | + | + | + | | | | 4 | 4 | 31200 | 31200 | * | * | * |
| **ENGINEERING** | | | | | | | | | | | | | | |
| AEROSPACE | + | + | + | + | | | | + | 1 | + | 50000 | | | |
| CHEMICAL | + | 2 | + | 50500 | | | | 2 | 9 | 45490 | 48447 | * | * | * |
| CIVIL | + | 1 | + | 37200 | | | | + | 1 | + | 37200 | | | |
| COMPUTER | + | + | + | + | | | | + | + | + | + | | | |
| ELECTRICAL/ELECTRONIC | + | 1 | + | 55900 | | | | + | 4 | + | 57975 | | | |
| INDUSTRIAL ENGINEERING | + | + | + | + | | | | + | + | + | + | | | |
| MECHANICAL | + | + | + | + | | | | 1 | 2 | 52000 | 45500 | * | * | * |
| METALLURGICAL | + | + | + | + | | | | 1 | 2 | 54000 | 52560 | * | * | * |
| **SCIENCES** | | | | | | | | | | | | | | |
| AGRICULTURE & NAT'L RESRC | + | + | + | + | | | | 1 | 2 | 27500 | 33550 | * | * | * |
| BIOLOGICAL | + | + | + | + | | | | + | + | + | + | | | |
| CHEMISTRY | + | + | + | + | | | | 6 | 6 | 39383 | 39383 | * | * | * |
| GEOLOGICAL SCIENCES | + | + | + | + | | | | + | + | + | + | | | |
| MATHEMATICS | + | + | + | + | | | | 1 | 2 | 44000 | 36000 | * | * | * |
| PHYSICS | + | + | + | + | | | | 2 | 3 | 41000 | 42293 | * | * | * |
| POLYMER | + | + | + | + | | | | + | + | + | + | | | |
| TOTALS | + | 6 | | | | | | 20 | 45 | | | | | |

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

| CURRICULUM | PUBL ACCNTNG | ADVERTISING | ARCHITECTURAL | BANKING (COMME | BANKING (INVES | COMMUNICATION | COMPUTER SFT/D | CONSULT SVCS | ENGINEERING / |
|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | 27458 570<br>40000/25020 | | | 29500 3 | | 22750 2 | 27000 1 | 26000 1 | |
| BUSINESS ADMIN (INCL MGMT | 15060 1 | | | 21000 1 | | 13850 2 | | 25600 5 | |
| ECONOM & FINANCE (BANKING | 27000 3 | | | 21283 29<br>27000/17000 | 21360 1 | | 19167 3 | 25287 7 | |
| MANAGEMENT INFO SYSTEMS | 27331 3 | | | 27500 1 | | 29196 2 | 28280 5 | 28375 4 | |
| MARKETING/MARK MGMT (RESR | 26500 2 | | | 24000 1 | | 21450 4 | 18200 2 | 26000 1 | 14400 1 |
| REAL ESTATE | 27000 1 | | | | | | | | |
| ADVERTISING | | | | | | 21000 1 | 24000 1 | | |
| COMMUNICATIONS | | 17000 2 | | | | 15000 1 | 19000 3 | 23550 4 | |
| JOURNALISM | | | | | | 15300 2 | | | |
| TELECOMMUN/BROADCASTING | | | | | | 17150 2 | | | |
| HUMAN ECOLOGY (HOME ECONO | | | | | | 25400 1 | | 30000 1 | |
| MERCHANDISING MANAGEMENT | | 12480 1 | | | | | | | |
| FOREIGN LANGUAGES | | | | | | | 19200 1 | | |
| LETTERS (incl English, Li | | | | | | | 19000 1 | | |
| PSYCHOLOGY | | | | | | 18600 1 | | 23000 1 | |
| CHEMICAL | | 28200 1 | | | | | | 36000 1 | |
| CIVIL | | | | | | | | 29125 4 | 26468 10 |
| COMPUTER | | | | | | | | | 30000 1 |
| ELECTRICAL/ELECTRONIC | | | | | | 31813 8 | 30144 1 | 29789 18 | 30510 4 |
| INDUSTRIAL | | | | | | 31000 1 | | 29560 5 | |
| MECHANICAL | | | | | | 31000 1 | | 32793 8 | 32000 3 |
| PETROLEUM | | | | | | | | | 31240 5 |
| ENGINEERING TECHNOLOGY | | | | | | | | 28750 2 | 22500 1 |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

| CURRICULUM | PUBL ACCNTNG | ADVERTISING | ARCHITECTURAL | BANKING (COMME | BANKING (INVES | COMMUNICATION | COMPUTER SFT/D | CONSULT SVCS | ENGINEERING / |
|---|---|---|---|---|---|---|---|---|---|
| COMPUTER SCIENCE | | 33000 1 | | | | 29375 7 | 27547 3 | 28808 5 | |
| INFORMATION SCIENCES & SY | 29749 4 | | | 27500 1 | | | 26600 2 | 26733 3 | |
| HEALTH SCIENCES | | | | | | | | 13000 1 | |
| ACTUARIAL | | | | | | | | 32000 1 | |
| BIOLOGICAL | | | | | | | | | 42000 1 |
| GEOLOGY & GEOLOGICAL SCI | | | | | | | | 21000 2 | |
| MATHEMATICS | | | | | | | 27600 1 | | |
| PHYSICS | | | | | | | | 23912 1 | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

| CURRICULUM | FINANCE | HOSPITALITY(AM | HOSPITALITY(HO | INSURANCE | LEGAL SVCS | MERCHANDISING | PERSONNEL SUPP | PROTECTIVE SER | PUBLISHING |
|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | 25333 3 | | | 23727 13 | | 22987 3 | | | 24396 1 |
| BUSINESS ADMIN (INCL MGMT | 20000 4 | 20400 1 | 20000 2 | 23951 16 | 28500 1 | 20218 30<br>27000/18600 | | | |
| DISTRIBUTION MANAGEMENT | | | | | | 17800 1 | | | |
| ECONOM & FINANCE (BANKING | 25241 17 | | 19133 3 | 23245 16 | | 20700 13 | | | |
| HOTEL/RESTAURANT MGMT. | | 17500 1 | 19951 15 | | | | | | |
| HUMAN RSRCS (incl LABOR R | | 20000 1 | | | | 22000 1 | | | |
| MANAGEMENT INFO SYSTEMS | | | | 27261 9 | | 26733 6 | | | |
| MARKETING/MARK MGMT (RESR | 21000 2 | 21000 2 | | 21773 11 | | 22045 47<br>35000/15000 | | | 22000 1 |
| REAL ESTATE | | | | 30000 1 | | | | | |
| ADVERTISING | | | | | | 19000 1 | | | |
| COMMUNICATIONS | | | | 17000 1 | | 18050 6 | | | 20400 2 |
| JOURNALISM | | | 12000 1 | | | 23000 1 | | | 13370 2 |
| PHYSICAL EDUCATION | | | | | | | | 25000 1 | |
| HUMAN ECOLOGY (HOME ECONO | 19000 2 | | | | | 14520 4 | | | |
| TEXTILES & CLOTHING | | | | | | 19876 19 | | | |
| MERCHANDISING MANAGEMENT | | | | | | 18613 16 | | | |
| LETTERS (incl English, Li | | 17000 1 | 20000 1 | 20903 2 | 21000 1 | | | | |
| HUMANITIES - OTHER | | 17500 1 | 19300 2 | 25200 3 | | 19908 13 | | | |
| CRIMINAL JUSTICE | | | | | | | | 21250 2 | |
| POLITICAL SCIENCE/GOVT | 22000 1 | | | | | | | | |
| PSYCHOLOGY | | | | | | 20900 5 | | | |
| SOCIAL SCIENCES-OTHER | | | | | | | | | 17000 1 |
| ELECTRICAL/ELECTRONIC | | | | 31000 1 | | | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330



| CURRICULUM | FINANCE | HOSPITALITY(AM | HOSPITALITY(HO | INSURANCE | LEGAL SVCS | MERCHANDISING | PERSONNEL SUPP | PROTECTIVE SER | PUBLISHING |
|---|---|---|---|---|---|---|---|---|---|
| INDUSTRIAL | | | | | | 23500 1 | | | |
| MECHANICAL | | | | 29700 1 | | | | | |
| ENGINEERING TECHNOLOGY | | | | | | 14000 1 | | | |
| COMPUTER SCIENCE | | | | 27104 2 | | 21500 2 | 24000 1 | | |
| INFORMATION SCIENCES & SY | | 21500 1 | 26400 1 | 27346 7 | | 26200 1 | | | |
| ACTUARIAL | | | | 29725 4 | | | | | |
| GEOLOGY & GEOLOGICAL SCI | | | | 30000 1 | | | | | |
| MATHEMATICS | 22000 1 | 19450 2 | | 28500 1 | | | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

| CURRICULUM | REAL ESTATE | RESEARCH ORGAN | TRANSPORTATION | UTILITIES | EDUCATION | FEDERAL GOVERN | LOCAL/STATE GO | HOSPITALS | HEALTH SRVCS ( |
|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | | | 22222 5 | 28000 2 | | 21337 8 | 24934 4 | | 28667 3 |
| BUSINESS ADMIN (INCL MGMT | | 22500 1 | 30000 1 | | | 24650 3 | 22089 2 | 24460 2 | 19883 3 |
| DISTRIBUTION MANAGEMENT | | | 22880 5 | | | 21600 1 | | | |
| ECONOM & FINANCE (BANKING | 20000 1 | | 24797 5 | 27500 1 | | 20657 8 | | | 28667 3 |
| HUMAN RSRCS (incl LABOR R | | | | | | | 19000 1 | | |
| MANAGEMENT INFO SYSTEMS | 30000 1 | | 29250 2 | 28200 3 | | | | | |
| MARKETING/MARK MGMT (RESR | | | | 30000 1 | | | 25000 1 | | 26000 2 |
| REAL ESTATE | 28750 4 | | | | | | | | |
| COMMUNICATIONS | | | 19000 1 | | 17200 2 | 16050 2 | 18050 2 | | |
| JOURNALISM | | | | | 18000 1 | 10000 1 | | | |
| ELEMENTARY EDUCATION | | | | | 17441 17 | | | | |
| PRE-ELEMENTARY EDUCATION | | | | | 12467 3 | | | | |
| SPECIAL EDUCATION | | | | | 18122 3 | | | | |
| HUMAN ECOLOGY (HOME ECONO | | | | | 16102 5 | | 17148 1 | 20000 2 | |
| FOREIGN LANGUAGES | | | | | | 16056 1 | | | |
| LETTERS (incl English, Li | | | | | 18138 4 | 16800 1 | 13440 1 | | |
| VISUAL & PERFORMING ARTS | | | | | 20000 3 | | | | |
| HUMANITIES - OTHER | | | 19800 2 | | | 18600 1 | | 25200 1 | |
| HISTORY | | | | | 19000 1 | 24000 1 | | | |
| POLITICAL SCIENCE/GOVT | | | 17000 1 | | 18722 2 | | | | |
| PSYCHOLOGY | | | | | 21600 2 | | | 16300 2 | |
| SOCIOLOGY | | | | | 16560 2 | | 21936 2 | | 21000 1 |
| SOCIAL SCIENCES-OTHER | | | | | 19800 1 | 25000 1 | 16800 2 | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

| CURRICULUM | REAL ESTATE | RESEARCH ORGAN | TRANSPORTATION | UTILITIES | EDUCATION | FEDERAL GOVERN | LOCAL/STATE GO | HOSPITALS | HEALTH SRVCS ( |
|---|---|---|---|---|---|---|---|---|---|
| AEROSPACE & AERONAUTICAL | | | | | | 25608 1 | | | |
| AGRICULTURAL | | | | | | 30396 1 | | | |
| CIVIL | | 27500 1 | 24367 23<br>29500/23532 | 28097 5 | | 25495 7 | 25345 20<br>27791/23532 | | 21600 1 |
| COMPUTER | | 35100 1 | | | | 25343 1 | | | |
| ELECTRICAL/ELECTRONIC | | 33130 2 | | 31726 16 | | 25081 12 | 22750 2 | | |
| INDUSTRIAL | | | | 30000 1 | | 25761 5 | | | |
| MECHANICAL | | 28000 1 | 31350 2 | 31123 14 | | 25194 2 | | | |
| NUCLEAR | | | | 29600 3 | | 30396 1 | | | |
| INDUSTRIAL TECHNOLOGY | | | | | | 21286 7 | | | |
| ANIMAL SCIENCES | | | | | | 14536 1 | | | |
| NATURAL RESOURCES | | | | | | | 14000 1 | | |
| COMPUTER SCIENCE | | 27000 1 | 27120 1 | 29200 5 | | 28139 4 | 29541 2 | | |
| INFORMATION SCIENCES & SY | | | 21000 1 | 25000 1 | 23000 1 | | | | 24000 1 |
| ALLIED HEALTH | | | | | | | | 24050 3 | |
| NURSING | | | | | | | | 21750 4 | 25000 1 |
| BIOLOGICAL | | 10000 1 | | | 21000 1 | 16800 1 | 23000 1 | 40000 1 | |
| CHEMISTRY | | | | | 14000 1 | | | | |
| GEOLOGY & GEOLOGICAL SCI | | | | | 17500 1 | | 15000 1 | | |
| MATHEMATICS | | | 23000 2 | | 18161 4 | 23846 1 | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

| CURRICULUM | MEMBERSHIP/REL | MUSEUMS & CULT | SOCIAL SRVCS/P | OTHER NON-PROF | AEROSPACE | AGRIBUSINESS & | AUTOMOTIVE & M | BUILDING MATLS | CHEMICAL, DRUG |
|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | 18500 1 | | | | 28000 1 | 27200 5 | 27090 10 | 23000 1 | 28063 16 |
| BUSINESS ADMIN (INCL MGMT | | | | | | 24500 1 | 27050 4 | 22500 2 | 27885 4 |
| DISTRIBUTION MANAGEMENT | | | | | | 25560 1 | 26000 1 | | |
| ECONOM & FINANCE (BANKING | | | | | | | 26400 1 | 25164 1 | 26710 4 |
| MANAGEMENT INFO SYSTEMS | | | | | 23000 1 | 27100 2 | | | 29780 5 |
| MARKETING/MARK MGMT (RESR | | | | | | | 26000 1 | 24100 5 | 26505 13 |
| COMMUNICATIONS | | 21800 1 | | 20000 1 | 16000 1 | | 29000 3 | | 26000 1 |
| JOURNALISM | | | | 12000 1 | | | | | |
| ELEMENTARY EDUCATION | | | 14100 1 | | | | | | |
| PRE-ELEMENTARY EDUCATION | | | 9048 1 | | | | | | |
| HUMAN ECOLOGY (HOME ECONO | | | 13200 2 | 24560 1 | | | | | |
| FOREIGN LANGUAGES | | | | | | 24500 1 | | | |
| LETTERS (incl English, Li | | | 11500 1 | | 23916 1 | | | | |
| VISUAL & PERFORMING ARTS | | 17000 1 | | | | | | | |
| HUMANITIES - OTHER | 25500 1 | | | | | | | | |
| PSYCHOLOGY | | | 16590 2 | | | | | | |
| SOCIAL SCIENCES-OTHER | 18800 1 | | 15000 1 | | | | | | |
| AEROSPACE & AERONAUTICAL | | | | | 32006 10 | | | | |
| AGRICULTURAL | | | | | | | | 21600 1 | |
| CHEMICAL | | | | | | | 34500 1 | | 33657 17 |
| CIVIL | | | | | | 31200 1 | | 26478 10 | |
| COMPUTER | | | | | 31550 4 | | | 27000 1 | |
| ELECTRICAL/ELECTRONIC | | | | | 31579 52<br>37750/30000 | | 32071 22<br>36000/30800 | 33600 1 | 31067 6 |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

| CURRICULUM | MEMBERSHIP/REL | MUSEUMS & CULT | SOCIAL SRVCS/P | OTHER NON-PROF | AEROSPACE | AGRIBUSINESS & | AUTOMOTIVE & M | BUILDING MATLS | CHEMICAL, DRUG |
|---|---|---|---|---|---|---|---|---|---|
| INDUSTRIAL | | | | | 29720 7 | 32100 1 | 32409 19 | 31020 1 | 31360 12 |
| MECHANICAL | | | | | 30836 26<br>33371/29640 | 32383 6 | 31823 53<br>35500/28700 | 30767 3 | 33928 13 |
| METALLURGICAL | | | | | 33000 1 | | 33625 4 | 29380 1 | |
| PETROLEUM | | | | | | | | | 33333 3 |
| ENGINEERING TECHNOLOGY | | | | | 29450 4 | | 27762 8 | 32000 1 | 30000 1 |
| INDUSTRIAL TECHNOLOGY | | | | | 25500 3 | | | | |
| AGRIBUSINESS | | | | | | 18917 6 | | | |
| ANIMAL SCIENCES | | | | | | 16000 3 | | | |
| PLANT SCIENCES | | | | | | 21000 3 | | | |
| NATURAL RESOURCES | | | | | | 22000 1 | | | |
| COMPUTER SCIENCE | | | | | 32053 7 | | 29350 8 | | 31785 12 |
| COMPUTER PROGRAMMING | | 23500 1 | | | | | | | |
| INFORMATION SCIENCES & SY | | | | | | | | | 31452 9 |
| ALLIED HEALTH | | | 15680 1 | | | | | | |
| PHARMACY | | | | | | | | | 32040 3 |
| BIOLOGICAL | 11440 1 | | | | | | | | 31000 1 |
| CHEMISTRY | | | | | | | | | 27058 13 |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

| CURRICULUM | COMPUTER & BUS | | ELECTR & ELECT | | FOOD & BEVERAG | | HOUSEHOLD & PE | | METALS & METAL | | MINING | | PACKAGING & AL | | PAPER & WOOD P | | PETROLEUM & AL | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | 31192 | 6 | 27844 | 9 | 28122 | 14 | | | 24900 | 3 | | | | | 26748 | 2 | 28179<br>32000/26400 | 29 |
| BUSINESS ADMIN (INCL MGMT | 35400 | 1 | | | 24385 | 4 | 23610 | 3 | 20840 | 2 | | | | | 28800 | 1 | | |
| DISTRIBUTION MANAGEMENT | | | 26400 | 2 | 31000 | 1 | | | 25000 | 1 | | | | | | | 30000 | 1 |
| ECONOM & FINANCE (BANKING | 28000 | 3 | 25981 | 7 | 27444 | 5 | | | | | | | 26500 | 1 | 27050 | 2 | 30000 | 3 |
| HUMAN RSRCS (incl LABOR R | 24000 | 1 | | | | | | | | | 27000 | 1 | | | 28200 | 1 | 30100 | 2 |
| MANAGEMENT INFO SYSTEMS | 31700 | 2 | 30996 | 1 | | | | | | | | | | | 27000 | 1 | | |
| MARKETING/MARK MGMT (RESR | 30167 | 3 | 25095 | 14 | 26133 | 6 | 23800 | 9 | 24000 | 2 | | | 25840 | 5 | 20810 | 10 | 23419 | 2 |
| COMMUNICATIONS | 31824 | 1 | 25500 | 3 | 29500 | 1 | 24000 | 1 | | | | | | | 27240 | 1 | | |
| JOURNALISM | | | | | 18000 | 1 | | | | | | | | | | | | |
| TELECOMMUN/BROADCASTING | | | 34236 | 1 | | | | | | | | | | | | | | |
| PHYSICAL EDUCATION | 22000 | 1 | | | | | | | | | | | | | | | | |
| HUMAN ECOLOGY (HOME ECONO | | | | | 22300 | 1 | | | | | | | | | | | 22000 | 1 |
| TEXTILES & CLOTHING | | | | | 26000 | 1 | | | | | | | | | | | | |
| LETTERS (incl English, Li | 31500 | 1 | | | | | | | | | | | | | | | | |
| VISUAL & PERFORMING ARTS | 20000 | 1 | | | | | | | | | | | | | | | | |
| POLITICAL SCIENCE/GOVT | | | | | 25000 | 1 | | | | | | | | | | | | |
| AEROSPACE & AERONAUTICAL | | | 33500 | 1 | | | | | | | | | | | | | | |
| CHEMICAL | | | | | 36000 | 1 | | | 32200 | 1 | | | | | 36050 | 2 | 36101<br>39600/35000 | 34 |
| CIVIL | 39000 | 1 | | | | | | | 33000 | 1 | | | | | 33000 | 1 | 32900 | 5 |
| COMPUTER | 31151 | 7 | 33375 | 4 | | | | | | | | | | | 31000 | 4 | | |
| ELECTRICAL/ELECTRONIC | 32241 | 9 | 31968<br>36000/29496 | 29 | 29800 | 2 | 33000 | 1 | 33150 | 4 | | | | | 34553 | 8 | 35425 | 4 |
| INDUSTRIAL | | | 31204 | 17 | 31333 | 3 | 31200 | 2 | 30875 | 4 | | | | | 32975 | 4 | 33333 | 3 |
| MECHANICAL | 31500 | 1 | 31746 | 16 | 34189 | 9 | 31500 | 2 | 32000 | 2 | | | | | 33617 | 6 | 34224 | 13 |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

| CURRICULUM | COMPUTER & BUS | ELECTR & ELECT | FOOD & BEVERAG | HOUSEHOLD & PE | METALS & METAL | MINING | PACKAGING & AL | PAPER & WOOD P | PETROLEUM & AL |
|---|---|---|---|---|---|---|---|---|---|
| METALLURGICAL | | 31650 2 | | | 32257 7 | | | | 28500 1 |
| MINING (INCL GEOLOGICAL) | | | | | | | | | 34250 2 |
| PETROLEUM | | | | | | | | | 39200 3 |
| ENGINEERING TECHNOLOGY | | 31217 6 | | | | | | | |
| INDUSTRIAL TECHNOLOGY | | 27500 3 | | 30000 1 | | | | | |
| AGRIBUSINESS | | | 24000 1 | | | | | | |
| OTHER AGRICULTURAL SCIENC | | | 20000 1 | | | | | | |
| COMPUTER SCIENCE | 32383 17 | 32020 5 | | 29500 1 | 26700 1 | | | | 33220 5 |
| COMPUTER PROGRAMMING | | | | | | | | | 30600 1 |
| INFORMATION SCIENCES & SY | 28867 3 | 30000 3 | | | | | | 28300 2 | 31040 5 |
| MATHEMATICS | 30000 1 | | | | | | 25000 1 | | |
| PHYSICS | 24600 1 | | | | | | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330



| CURRICULUM | PRINTING | RUBBER PRODUCT | SCIENTIFIC & I | STONE, CLAY, G | TEXTILES & APP | WIDELY DIVERSI | OTHER EMPLOYER |
|---|---|---|---|---|---|---|---|
| ACCOUNTING | 23500 1 | | | | | 25880 5 | |
| BUSINESS ADMIN (INCL MGMT | | | | | | | 19050 7 |
| ECONOM & FINANCE (BANKING | | | | | 19500 1 | | |
| MARKETING/MARK MGMT (RESR | 21767 3 | | | | 22568 2 | 24000 1 | 25200 5 |
| COMMUNICATIONS | | | | | | | 16200 1 |
| TELECOMMUN/BROADCASTING | | | | | | | 21000 1 |
| HUMAN ECOLOGY (HOME ECONO | | | | | | | 26000 1 |
| TEXTILES & CLOTHING | | | | | 22000 1 | | |
| MERCHANDISING MANAGEMENT | | | | | 21000 1 | | |
| LETTERS (incl English, Li | 24000 1 | | | | | | 22200 1 |
| VISUAL & PERFORMING ARTS | 20000 1 | | | | | | |
| SOCIAL SCIENCES-OTHER | | | | | | 16000 1 | |
| AGRICULTURAL | | 32000 1 | | | | | |
| CHEMICAL | | 35100 1 | | | | 35100 1 | |
| CIVIL | | | | | | 28320 1 | 27800 3 |
| ELECTRICAL/ELECTRONIC | | | 26400 1 | | | 32000 1 | 23102 2 |
| INDUSTRIAL | | | | | | 30433 3 | 30200 5 |
| MECHANICAL | | 33300 1 | 34250 2 | 30600 2 | 22568 1 | 31080 7 | 29800 3 |
| METALLURGICAL | | | | 29000 1 | | 33700 2 | |
| NUCLEAR | | | | 30600 1 | | | 20000 1 |
| ENGINEERING TECHNOLOGY | | 35000 1 | 27500 1 | | | 31500 1 | 31500 1 |
| INDUSTRIAL TECHNOLOGY | | | 30000 1 | | | 30000 1 | |
| AGRIBUSINESS | | | | | | 22000 1 | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

| CURRICULUM | PRINTING | RUBBER PRODUCT | SCIENTIFIC & I | STONE, CLAY, G | TEXTILES & APP | WIDELY DIVERSI | OTHER EMPLOYER |
|---|---|---|---|---|---|---|---|
| ANIMAL SCIENCES | | | | | | | 12000 1 |
| COMPUTER SCIENCE | | | | | | 30000 1 | 29900 2 |
| COMPUTER PROGRAMMING | | | | | | 31000 1 | |
| INFORMATION SCIENCES & SY | | | | | | | 21000 1 |
| PHYSICS | | | 18000 1 | | | | 26400 1 |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330



| CURRICULUM | PUBL ACCNTNG | ADVERTISING | ARCHITECTURAL | BANKING (COMME | BANKING (INVES | COMMUNICATION | COMPUTER SFT/D | CONSULT SVCS | ENGINEERING / |
|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 27429 580<br>40000/25000 | 15493 3 | | 22235 35<br>33000/18000 | 21360 1 | 20127 18 | 22441 17 | 25738 24<br>30000/23000 | 14400 1 |
| BACHELOR - TECHNICAL | 29749 4 | 30600 2 | | 27500 1 | | 30713 17 | 27655 7 | 29245 51<br>37000/26000 | 29337 25<br>42000/25000 |

| CURRICULUM | FINANCE | HOSPITALITY(AM | HOSPITALITY(HO | INSURANCE | LEGAL SVCS | MERCHANDISING | PERSONNEL SUPP | PROTECTIVE SER | PUBLISHING |
|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 23693 29<br>40000/18000 | 19200 7 | 19469 24<br>23000/18000 | 23790 72<br>31000/20796 | 24750 2 | 20651 166<br>35000/15600 | | 22500 3 | 18705 7 |
| BACHELOR - TECHNICAL | 22000 1 | 20133 3 | 26400 1 | 28455 17 | | 21340 5 | 24000 1 | | |

| CURRICULUM | REAL ESTATE | RESEARCH ORGAN | TRANSPORTATION | UTILITIES | EDUCATION | FEDERAL GOVERN | LOCAL/STATE GO | HOSPITALS | HEALTH SRVCS ( |
|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 27500 6 | 22500 1 | 23345 22<br>30000/17000 | 28300 7 | 17528 46<br>24200/12000 | 20502 28<br>27600/16056 | 20754 16 | 20960 7 | 25388 12 |
| BACHELOR - TECHNICAL | | 27694 7 | 24733 29<br>31500/23000 | 30525 45<br>35000/27300 | 18518 8 | 24707 44<br>32060/17500 | 24573 27<br>30500/23000 | 24894 8 | 23533 3 |

| CURRICULUM | MEMBERSHIP/REL | MUSEUMS & CULT | SOCIAL SRVCS/P | OTHER NON-PROF | AEROSPACE | AGRIBUSINESS & | AUTOMOTIVE & M | BUILDING MATLS | CHEMICAL, DRUG |
|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 20933 3 | 19400 2 | 13654 8 | 18853 3 | 22729 4 | 26476 10 | 27225 20<br>37200/24300 | 23740 9 | 27601 43<br>37000/25000 |
| BACHELOR - TECHNICAL | 11440 1 | 23500 1 | 15680 1 | | 31139 114<br>37750/29000 | 24005 21<br>36000/17000 | 31599 115<br>39000/28700 | 27983 19 | 31659 90<br>42000/28000 |

| CURRICULUM | COMPUTER & BUS | ELECTR & ELECT | FOOD & BEVERAG | HOUSEHOLD & PE | METALS & METAL | MINING | PACKAGING & AL | PAPER & WOOD P | PETROLEUM & AL |
|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 29489 20<br>37000/24000 | 26441 37<br>34236/24000 | 26773 35<br>33000/22300 | 23772 13 | 23873 8 | 27000 1 | 25950 6 | 23719 18 | 28059 38<br>35000/25500 |
| BACHELOR - TECHNICAL | 31761 40<br>39000/28500 | 31582 86<br>37800/29640 | 31841 17 | 31129 7 | 31890 20<br>34800/30300 | | 25000 1 | 33175 27<br>36400/30500 | 34803 76<br>39600/31200 |

| CURRICULUM | PRINTING | RUBBER PRODUCT | SCIENTIFIC & I | STONE, CLAY, G | TEXTILES & APP | WIDELY DIVERSI | OTHER EMPLOYER |
|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 22133 6 | | | | 21527 5 | 24200 7 | 21547 16 |
| BACHELOR - TECHNICAL | | 33850 4 | 28400 6 | 30200 4 | 22568 1 | 30809 20<br>35100/28320 | 27035 20<br>34400/20000 |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

| CURRICULUM | ACCOUNTING (PU | ACCOUNTING (PR | COMMERCIAL BAN | COMMERCIAL BAN | INVESTMT BANKI | INVESTMT BANKN | INVESTMT BANKG | INVESTMT BANKG | FINANCIAL/TREA |
|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | 27462 567<br>40000/25200 | 26625 127<br>37000/23000 | | 25500 1 | 31500 2 | | | | 26867 11 |
| BUSINESS ADMIN (INCL MGMT | 15060 1 | 16920 4 | | 20667 3 | | | | | 25482 6 |
| ECONOM & FINANCE (BANKING | 27000 3 | 25015 12 | 19244 9 | 22033 17 | 21360 1 | | | 30000 1 | 26554 29<br>40000/21360 |
| MANAGEMENT INFO SYSTEMS | 26998 2 | 28500 1 | | | | | | | 28600 3 |
| MARKETING/MARK MGMT (RESR | 28000 1 | | | | | | | | 24000 1 |
| REAL ESTATE | | | | 29000 1 | | | 30000 1 | | 28667 3 |
| COMMUNICATIONS | | | | | | | | | 24000 1 |
| LETTERS (incl English, Li | 23058 2 | | | | | | | | |
| POLITICAL SCIENCE/GOVT | | 22000 1 | | | | | | | |
| INDUSTRIAL | | 30600 1 | | | | | | | |
| INFORMATION SCIENCES & SY | | | | | | | | | 28500 1 |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

| CURRICULUM | PORTFOLIO MGMT | UNDERWRITING | INSURANCE - CL | DESIGN/GRAPHIC | MEDIA PLANNING | REPORTING | PRODUCTION | PUBLIC RELATIO | WRITING / EDIT |
|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | | | 20804 1 | | | | | | |
| BUSINESS ADMIN (INCL MGMT | | 23318 8 | 18450 2 | | | | | 15000 1 | |
| ECONOM & FINANCE (BANKING | 22500 2 | 22120 5 | 20898 4 | | | | 29400 1 | | |
| MARKETING/MARK MGMT (RESR | 18000 1 | 19200 1 | 20806 1 | | | | | | 14400 1 |
| ADVERTISING | | | | | | | | 21000 1 | |
| COMMUNICATIONS | | | | 17000 2 | 16000 1 | 16800 1 | 31824 1 | 24080 3 | 15500 2 |
| JOURNALISM | | | | | | 14580 2 | 14400 1 | 15000 2 | 13780 1 |
| TELECOMMUN/BROADCASTING | | | | | 34236 1 | | 15000 1 | | |
| HUMAN ECOLOGY (HOME ECONO | | 19000 2 | | | | | | | |
| MERCHANDISING MANAGEMENT | | | | 12480 1 | | | | | |
| LETTERS (incl English, Li | | | 20903 2 | | | | | | |
| VISUAL & PERFORMING ARTS | | | | 20000 1 | | | | | |
| HUMANITIES - OTHER | | 22800 2 | | | | | | | 25500 1 |
| SOCIAL SCIENCES-OTHER | | | | | | | | 19800 1 | 17000 1 |
| ELECTRICAL/ELECTRONIC | | | | | | | 33500 1 | 31500 1 | |
| INDUSTRIAL | | | | | | | 32100 1 | | |
| MECHANICAL | | | | 27300 1 | | | | | |
| COMPUTER SCIENCE | | | | | | | 26275 1 | | 24000 1 |
| PHYSICS | | | | | | | 23912 1 | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

| CURRICULUM | ADVERTISING | BRAND/PRODUCT | BUYER/MERCHAND | DISTRIBUTION | MARKET RESEARC | PURCHASING | SALES | EXECUTIVE, LEG | FINANC,TAXA, M |
|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | | | | | | | | | 21998 3 |
| BUSINESS ADMIN (INCL MGMT | | 19220 2 | 22600 6 | | 26000 1 | | 21565 15 | 20000 1 | 24587 2 |
| DISTRIBUTION MANAGEMENT | | | | 24566 7 | | 25800 1 | | | |
| ECONOM & FINANCE (BANKING | | 26500 1 | 20900 5 | 26400 1 | | | 25547 7 | 22000 1 | |
| MANAGEMENT INFO SYSTEMS | | 31992 1 | | | | | 30996 1 | | |
| MARKETING/MARK MGMT (RESR | | 25467 3 | 23042 24<br>27000/19000 | 24000 1 | 29500 2 | 27000 1 | 23722 103<br>37000/20000 | 25000 1 | |
| ADVERTISING | 24000 1 | | | | | | | | |
| COMMUNICATIONS | | 22750 2 | | | | | 24114 7 | 13800 2 | |
| JOURNALISM | 18000 1 | 10000 1 | 23000 1 | | | | | | |
| TELECOMMUN/BROADCASTING | 21000 1 | | | | | | 19300 1 | | |
| PHYSICAL EDUCATION | | | | | | | 22000 1 | | |
| HUMAN ECOLOGY (HOME ECONO | | 21600 1 | | | | | 10920 1 | | |
| TEXTILES & CLOTHING | | | 19931 14 | | | | 26000 1 | | |
| MERCHANDISING MANAGEMENT | | 21000 1 | | | | | 26000 1 | | |
| FOREIGN LANGUAGES | | | 24500 1 | | | | | | |
| LETTERS (incl English, Li | | 24000 1 | | | | | 31500 1 | 13440 1 | |
| HUMANITIES - OTHER | | | 20400 7 | | | | 25000 2 | | |
| POLITICAL SCIENCE/GOVT | | | | | | | 25000 1 | | |
| PSYCHOLOGY | | | 20500 1 | | | | 18600 1 | | |
| ELECTRICAL/ELECTRONIC | | | | | | | | 24700 1 | |
| INDUSTRIAL | | | | | | | 30707 6 | | |
| MECHANICAL | | | | | | | 26689 3 | | 27500 1 |
| ENGINEERING TECHNOLOGY | | | | | | | 22500 2 | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

| CURRICULUM | ADVERTISING | BRAND/PRODUCT | BUYER/MERCHAND | DISTRIBUTION | MARKET RESEARC | PURCHASING | SALES | EXECUTIVE, LEG | FINANC,TAXA, M |
|---|---|---|---|---|---|---|---|---|---|
| AGRIBUSINESS | | | | | | | 20000 2 | | |
| PLANT SCIENCES | | | | | | | 20000 1 | | |
| BIOLOGICAL | | | | | | | 31000 1 | | |
| CHEMISTRY | | | | | | 27358 2 | 26644 10 | | |
| GEOLOGY & GEOLOGICAL SCI | | | | | | | 30000 1 | | |
| MATHEMATICS | | | | | | | 22000 1 | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

| CURRICULUM | ECONOMIC PROGR | LAW ENFORCEMEN | MILITARY | NATIONAL SECUR | URBAN / REGION | BIOENGINEERING | DESIGN / CONST | ENVIRONMENTAL/ | MANUFACTURING/ |
|---|---|---|---|---|---|---|---|---|---|
| BUSINESS ADMIN (INCL MGMT | | | 27600 1 | | | | | | 23000 1 |
| DISTRIBUTION MANAGEMENT | | | 21600 1 | | | | | | |
| ECONOM & FINANCE (BANKING | 18000 1 | | 20898 3 | | | | | | |
| COMMUNICATIONS | | | 15600 1 | | | | | | 37200 1 |
| PHYSICAL EDUCATION | | 25000 1 | | | | | | | |
| HUMAN ECOLOGY (HOME ECONO | | | | | | | | | 24150 2 |
| FOREIGN LANGUAGES | | | 16056 1 | | | | | | |
| LETTERS (incl English, Li | | | 16800 1 | | | | | | |
| HUMANITIES - OTHER | | | 18600 1 | | | | | | |
| CRIMINAL JUSTICE | | 17500 1 | | | | | | | |
| HISTORY | | | 24000 1 | | | | | | |
| SOCIAL SCIENCES-OTHER | | | 25000 1 | | | | | | |
| AEROSPACE & AERONAUTICAL | | | | | | | 31327 6 | | |
| AGRICULTURAL | | | | | | | 32000 1 | | 21600 1 |
| CHEMICAL | | | | | | | 36000 1 | | 34620 5 |
| CIVIL | | | | | | | 26115 59<br>35000/23500 | 25844 5 | 27773 4 |
| COMPUTER | | | | | | | 27000 1 | | 30000 1 |
| ELECTRICAL/ELECTRONIC | | | | | | | 32014 31<br>36000/30160 | 22000 1 | 32880 46<br>37750/31140 |
| INDUSTRIAL | | | | | | | | | 31302 59<br>37200/29000 |
| MECHANICAL | | | | | | | 31933 42<br>37320/29700 | | 32296 77<br>39000/29640 |
| METALLURGICAL | | | | | | | 31667 3 | | 31773 11 |
| MINING (INCL GEOLOGICAL) | | | | | | | | | 36000 1 |
| NUCLEAR | | | | | | | 30396 1 | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

| CURRICULUM | ECONOMIC PROGR | LAW ENFORCEMEN | MILITARY | NATIONAL SECUR | URBAN / REGION | BIOENGINEERING | DESIGN / CONST | ENVIRONMENTAL/ | MANUFACTURING/ |
|---|---|---|---|---|---|---|---|---|---|
| ENGINEERING TECHNOLOGY | | | | | | | | | 30356 11 |
| INDUSTRIAL TECHNOLOGY | | | | | | | 30000 1 | | 24269 13 |
| COMPUTER SCIENCE | | | | | | | | | 34020 1 |
| BIOLOGICAL | | | 16800 1 | | | | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

| CURRICULUM | SYSTEMS / PROG | POWER SYSTEMS | SOFTWARE DESIG | HARDWARE DESIG | RESEARCH & DEV | TESTING | PROCESS ENGINE | PROJECT ENGINE | OTHER ENGINEER |
|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | | | | | | | | | 25200 1 |
| BUSINESS ADMIN (INCL MGMT | | | | | | | | 35400 1 | |
| TEXTILES & CLOTHING | | | | | | | | | 22000 1 |
| AEROSPACE & AERONAUTICAL | | | | | 32207 4 | 30396 1 | | | 31980 1 |
| AGRICULTURAL | | | | | | | | | 30396 1 |
| CHEMICAL | 36000 1 | | | | 36700 3 | 31920 2 | 35341 43<br>39370/33600 | 34350 2 | 33800 3 |
| CIVIL | | | | | 30089 3 | 24688 3 | | 28005 4 | 26834 13 |
| COMPUTER | 31330 2 | | 31697 14 | 33500 2 | | | | | 29594 3 |
| ELECTRICAL/ELECTRONIC | 30214 10 | 31347 26<br>33500/31200 | 29780 3 | 31220 14 | 30073 18 | 31357 10 | 31200 1 | 30864 9 | 29080 25<br>35500/25343 |
| INDUSTRIAL | 31784 4 | | 37800 1 | | 31670 4 | | 26000 2 | 30667 3 | 28968 8 |
| MECHANICAL | 31580 2 | 32388 5 | | 31579 7 | 31043 8 | 30451 9 | 33337 6 | 31919 20<br>35500/30000 | 32853 16 |
| METALLURGICAL | | | | 33600 1 | 29380 1 | | | | 34600 3 |
| MINING (INCL GEOLOGICAL) | | | | | | | | 32500 1 | |
| NUCLEAR | | | | | 30600 1 | 24000 1 | | | 32400 2 |
| PETROLEUM | | | | | | 28300 2 | 33333 3 | | 36200 6 |
| ENGINEERING TECHNOLOGY | | 29500 2 | | | | 29500 4 | | 28415 5 | 29100 2 |
| INDUSTRIAL TECHNOLOGY | 22500 1 | 30000 1 | | | | | | | |
| COMPUTER SCIENCE | 30876 5 | | | | 30000 1 | | | 33500 1 | 32550 2 |
| COMPUTER PROGRAMMING | | | 31000 1 | | | | | | |
| INFORMATION SCIENCES & SY | | | | 30000 1 | | | | | |
| BIOLOGICAL | | | | | | | 42000 1 | | |
| CHEMISTRY | | | | | 30600 1 | | | | |
| GEOLOGY & GEOLOGICAL SCI | | | | | 15000 1 | | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

| CURRICULUM | SYSTEMS / PROG | POWER SYSTEMS | SOFTWARE DESIG | HARDWARE DESIG | RESEARCH & DEV | TESTING | PROCESS ENGINE | PROJECT ENGINE | OTHER ENGINEER |
|---|---|---|---|---|---|---|---|---|---|
| MATHEMATICS | 27600 1 | | | | | | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

| CURRICULUM | ADMINISTRATIVE | INDUSTRIAL HYG | MEDICAL TECHNO | NURSES / PERSO | OCCUPATIONAL T | PHARMACIST | PHYSICAL THERA | RESPIRATORY TH | OTHER HEALTH R |
|---|---|---|---|---|---|---|---|---|---|
| BUSINESS ADMIN (INCL MGMT | 20123 3 | | | | | 30200 1 | | | 18000 1 |
| HUMAN ECOLOGY (HOME ECONO | | | | | | | | | 20000 2 |
| HUMANITIES - OTHER | | | 25200 1 | | | | | | |
| PSYCHOLOGY | | | | 15600 1 | | | | | 17000 1 |
| NUCLEAR | | | | | | | | | 20000 1 |
| ALLIED HEALTH | | | 20009 1 | | | | | | 20280 1 |
| NURSING | 25000 1 | | | 21750 4 | | | | | |
| BIOLOGICAL | 40000 1 | | | | | | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

| CURRICULUM | ADMINISTRATION | COUNSELING | FUNDRAISING / | SOCIAL WORK | COMPUTER PROGR | INFORMATION SY | SYSTEMS ANALYS | ACTUARIAL | AGRICULTURE/NA |
|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | | | | | 24960 1 | | | | |
| BUSINESS ADMIN (INCL MGMT | | | | | | 28650 2 | 27500 3 | | |
| DISTRIBUTION MANAGEMENT | | | | | 26000 1 | | | | |
| ECONOM & FINANCE (BANKING | | | | | 26728 3 | 22020 1 | 25800 2 | | |
| MANAGEMENT INFO SYSTEMS | | | | | 29999 3 | 27725 24<br>32400/26500 | 28056 8 | | |
| MARKETING/MARK MGMT (RESR | | | | | | 29000 2 | | | |
| PRE-ELEMENTARY EDUCATION | | | | 9048 1 | | | | | |
| HUMAN ECOLOGY (HOME ECONO | | 10000 1 | | 17148 1 | | | | | |
| LETTERS (incl English, Li | 11500 1 | | | | | | | | |
| POLITICAL SCIENCE/GOVT | | | 18500 1 | | | | | | |
| PSYCHOLOGY | | 17393 3 | | | | 24200 1 | | | |
| SOCIOLOGY | | 20160 2 | | 19224 3 | | | | | |
| SOCIAL SCIENCES-OTHER | 18800 1 | 15000 1 | | 16800 2 | | | | | |
| ELECTRICAL/ELECTRONIC | | | | | | 31824 1 | | | |
| INDUSTRIAL | | | | | | | | | 30000 1 |
| ENGINEERING TECHNOLOGY | | | | | | | 30000 1 | | |
| AGRIBUSINESS | | | | | | | | | 17625 4 |
| ANIMAL SCIENCES | | | | | | | | | 14907 5 |
| PLANT SCIENCES | | | | | | | | | 21600 1 |
| NATURAL RESOURCES | | | | | | | | | 18000 2 |
| OTHER AGRICULTURAL SCIENC | | | | | | | | | 20000 1 |
| COMPUTER SCIENCE | | | | | 29589 35<br>37232/26520 | 29588 10 | 31614 33<br>42000/29120 | | |
| COMPUTER PROGRAMMING | | | | | 27050 2 | | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330



| CURRICULUM | ADMINISTRATION | COUNSELING | FUNDRAISING / | SOCIAL WORK | COMPUTER PROGR | INFORMATION SY | SYSTEMS ANALYS | ACTUARIAL | AGRICULTURE/NA |
|---|---|---|---|---|---|---|---|---|---|
| INFORMATION SCIENCES & SY | | | | | 28477 28<br>33000/23000 | 26367 8 | 27939 5 | | |
| ALLIED HEALTH | 15680 1 | | | | | 31860 1 | | | |
| HEALTH SCIENCES | | 13000 1 | | | | | | | |
| ACTUARIAL | | | | | | | | 30180 5 | |
| BIOLOGICAL | | 11440 1 | | | | | | | 23000 1 |
| MATHEMATICS | | | | | 27500 2 | | 23000 2 | 28500 1 | |
| PHYSICS | | | | | 25500 2 | | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330



| CURRICULUM | ARCHITECTURE | CONSULTING | HUMAN RESRCS / | MANAGEMENT TRA | MATH/STATISTIC | PARALEGAL | RESEARCHERS NO | RESEARCHERS - | TEACHING |
|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | | 29525 4 | | 25780 4 | | | | | |
| BUSINESS ADMIN (INCL MGMT | | 27400 5 | 28000 1 | 21161 33<br>30000/19000 | | | | | |
| DISTRIBUTION MANAGEMENT | | | | 24700 4 | | | | | |
| ECONOM & FINANCE (BANKING | | 25644 7 | | 21125 22<br>30000/17000 | | | | | |
| HOTEL/RESTAURANT MGMT. | | | | 19798 16 | | | | | |
| HUMAN RSRCS (incl LABOR R | | | 26400 6 | 21000 2 | | | | | |
| MANAGEMENT INFO SYSTEMS | | 27600 5 | | | | | | | |
| MARKETING/MARK MGMT (RESR | | 25500 2 | | 20250 14 | | | | | |
| REAL ESTATE | | 27000 1 | | | | | | | |
| ADVERTISING | | | | 19000 1 | | | | | |
| COMMUNICATIONS | | 23400 3 | | 19600 13 | | | | | 18400 1 |
| JOURNALISM | | | | 12000 1 | | | | | |
| ELEMENTARY EDUCATION | | | | | | | | | 17256 18 |
| PRE-ELEMENTARY EDUCATION | | | | | | | | | 12467 3 |
| SPECIAL EDUCATION | | | | | | | | | 18122 3 |
| HUMAN ECOLOGY (HOME ECONO | | 23933 3 | | 15853 3 | | | | | 17512 6 |
| TEXTILES & CLOTHING | | | | 19720 5 | | | | | |
| MERCHANDISING MANAGEMENT | | | | 18120 15 | | | | | |
| FOREIGN LANGUAGES | | | | 19200 1 | | | | | |
| LETTERS (incl English, Li | | | | 18667 3 | | 21000 1 | | | 18138 4 |
| VISUAL & PERFORMING ARTS | | | | 18500 2 | | | | | 20000 3 |
| HUMANITIES - OTHER | | | | 19170 10 | | | | | |
| CRIMINAL JUSTICE | | | | 25000 1 | | | | | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

| CURRICULUM | ARCHITECTURE | CONSULTING | HUMAN RESRCS / | MANAGEMENT TRA | MATH/STATISTIC | PARALEGAL | RESEARCHERS NO | RESEARCHERS - | TEACHING |
|---|---|---|---|---|---|---|---|---|---|
| HISTORY | | | | | | | | | 19000 1 |
| POLITICAL SCIENCE/GOVT | | | | 17000 1 | | | | | 18944 1 |
| PSYCHOLOGY | | 23000 1 | | 21000 4 | | | | | |
| SOCIAL SCIENCES-OTHER | | | | 16000 1 | | | | | |
| CIVIL | | 29167 3 | | | | | | | |
| ELECTRICAL/ELECTRONIC | | 30525 8 | | | | | | | |
| INDUSTRIAL | | 29450 4 | | | | | | | |
| MECHANICAL | | 29700 1 | | | | | | | |
| ENGINEERING TECHNOLOGY | | 22500 1 | | | | | | | |
| AGRIBUSINESS | | | | 24500 2 | | | | | |
| PLANT SCIENCES | | 22000 1 | | | | | | | |
| COMPUTER SCIENCE | | 29770 2 | | 20000 1 | | | | | |
| INFORMATION SCIENCES & SY | | 31100 4 | | | | | | | |
| PHARMACY | | | | | | | | 32040 3 | |
| BIOLOGICAL | | | | | | | | 10000 1 | 21000 1 |
| CHEMISTRY | | | | | | | | 14000 1 | |
| GEOLOGY & GEOLOGICAL SCI | | 21000 2 | | | | | | | 17500 1 |
| MATHEMATICS | | | | 19518 3 | 23846 1 | | | | 17663 3 |
| PHYSICS | | | | | | | | 18000 1 | |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330



| CURRICULUM | ACCOUNTING (Pu | ACCOUNTING (PR | COMMERCIAL BAN | COMMERCIAL BA | AN | INVESTMT BANKI | INVESTMT BANKN | INVESTMT BANKG | INVESTMT BANKG | FINANCIAL/TREA |
|---|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 27422 576<br>40000/25000 | 26205 145<br>37000/22500 | 19244 9 | 22321 22<br>29000/20000 | | 28120 3 | | 30000 1 | 30000 1 | 26635 54<br>40000/22000 |
| BACHELOR - TECHNICAL | | 30600 1 | | | | | | | | 28500 1 |

| CURRICULUM | PORTFOLIO MGMT | UNDERWRITING | INSURANCE - CL | DESIGN/GRAPHI | IC | MEDIA PLANNING | REPORTING | PRODUCTION | PUBLIC RELATIO | WRITING / EDIT |
|---|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 21000 3 | 22219 18 | 20391 10 | 16620 4 | | 25118 2 | 15320 3 | 22656 4 | 19755 8 | 16947 6 |
| BACHELOR - TECHNICAL | | | | 27300 1 | | | | 28947 4 | 31500 1 | 24000 1 |

| CURRICULUM | ADVERTISING | BRAND/PRODUCT | BUYER/MERCHAND | DISTRIBUTION | | MARKET RESEARC | PURCHASING | SALES | EXECUTIVE, LEG | FINANC,TAXA, M |
|---|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 21000 3 | 22726 13 | 21745 59<br>27000/19000 | 24707 9 | | 28333 3 | 26400 2 | 23600 143<br>37000/18600 | 18007 6 | 23033 5 |
| BACHELOR - TECHNICAL | | | | | | | 27358 2 | 26620 27<br>32500/22000 | 24700 1 | 27500 1 |

| CURRICULUM | ECONOMIC PROGR | LAW ENFORCEMEN | MILITARY | NATIONAL SECU | UR | URBAN / REGION | BIOENGINEERING | DESIGN / CONST | ENVIRONMENTAL/ | MANUFACTURING/ |
|---|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 18000 1 | 21250 2 | 20723 11 | | | | | | | 27125 4 |
| BACHELOR - TECHNICAL | | | 16800 1 | | | | | 29539 146<br>37320/24000 | 25203 6 | 31525 230<br>39000/28000 |

| CURRICULUM | SYSTEMS / PROG | POWER SYSTEMS | SOFTWARE DESIG | HARDWARE DESI | IG | RESEARCH & DEV | TESTING | PROCESS ENGINE | PROJECT ENGINE | OTHER ENGINEER |
|---|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | | | | | | | | | 35400 1 | 23600 2 |
| BACHELOR - TECHNICAL | 30599 26<br>36000/27500 | 31352 34<br>35000/31000 | 31679 19 | 31549 25<br>36000/30000 | | 30692 45<br>39600/26400 | 29829 32<br>35640/27500 | 34730 56<br>42000/30000 | 31043 45<br>36400/28000 | 30528 85<br>39600/25343 |

| CURRICULUM | ADMINISTRATIVE | INDUSTRIAL HYG | MEDICAL TECHNO | NURSES / PERS | SO | OCCUPATIONAL T | PHARMACIST | PHYSICAL THERA | RESPIRATORY TH | OTHER HEALTH R |
|---|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 20123 3 | | 25200 1 | 15600 1 | | | 30200 1 | | | 18750 4 |
| BACHELOR - TECHNICAL | 32500 2 | | 20009 1 | 21750 4 | | | | | | 20140 2 |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PAGE 2

| CURRICULUM | ADMINISTRATION | COUNSELING | FUNDRAISING / | SOCIAL WORK | COMPUTER PROGR | INFORMATION SY | SYSTEMS ANALYS | ACTUARIAL | AGRICULTURE/NA |
|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | 15150 2 | 16786 7 | 18500 1 | 16781 7 | 27642 8 | 27564 30<br>33000/25000 | 27581 13 | | |
| BACHELOR - TECHNICAL | 15680 1 | 12220 2 | | | 28885 69<br>37232/24000 | 28525 20<br>33500/26200 | 30706 41<br>42000/27996 | 29900 6 | 18336 15 |

| CURRICULUM | ARCHITECTURE | CONSULTING | HUMAN RESRCS / | MANAGEMENT TRA | MATH/STATISTIC | PARALEGAL | RESEARCHERS NO | RESEARCHERS - | TEACHING |
|---|---|---|---|---|---|---|---|---|---|
| BACHELOR - NON TECHNICAL | | 26310 31<br>37000/24500 | 26629 7 | 20237 156<br>30000/16200 | | 21000 1 | | | 17408 40<br>24560/11300 |
| BACHELOR - TECHNICAL | | 28832 26<br>36000/22500 | | 21259 6 | 23846 1 | | | 23020 6 | 18298 5 |

AVERAGE SALARY OFFERS FEBRUARY 1990 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330



| CURRICULUM | PUBL ACCNTNG | ADVERTISING | ARCHITECTURAL | BANKING (COMME | BANKING (INVES | COMMUNICATION | COMPUTER SFT/D | CONSULT SVCS | ENGINEERING / |
|---|---|---|---|---|---|---|---|---|---|
| MBA--NON-TECH | 30760 2 | | | 34250 2 | | | 28000 1 | 32250 4 | |
| MBA--TECH | 27000 1 | | | | 60000 1 | | | 27500 1 | |

| CURRICULUM | FINANCE | HOSPITALITY(AM | HOSPITALITY(HO | INSURANCE | LEGAL SVCS | MERCHANDISING | PERSONNEL SUPP | PROTECTIVE SER | PUBLISHING |
|---|---|---|---|---|---|---|---|---|---|
| MBA--NON-TECH | 32000 1 | | | 34500 1 | | | | | |
| MBA--TECH | | | | | | | | | |

| CURRICULUM | REAL ESTATE | RESEARCH ORGAN | TRANSPORTATION | UTILITIES | EDUCATION | FEDERAL GOVERN | LOCAL/STATE GO | HOSPITALS | HEALTH SRVCS ( |
|---|---|---|---|---|---|---|---|---|---|
| MBA--NON-TECH | 28000 1 | | | | | | | | |
| MBA--TECH | | | | | | | | | |

| CURRICULUM | MEMBERSHIP/REL | MUSEUMS & CULT | SOCIAL SRVCS/P | OTHER NON-PROF | AEROSPACE | AGRIBUSINESS & | AUTOMOTIVE & M | BUILDING MATLS | CHEMICAL, DRUG |
|---|---|---|---|---|---|---|---|---|---|
| MBA--NON-TECH | | | | | | | 35400 1 | | 36000 1 |
| MBA--TECH | | | | | | | 36400 2 | | |

| CURRICULUM | COMPUTER & BUS | ELECTR & ELECT | FOOD & BEVERAG | HOUSEHOLD & PE | METALS & METAL | MINING | PACKAGING & AL | PAPER & WOOD P | PETROLEUM & AL |
|---|---|---|---|---|---|---|---|---|---|
| MBA--NON-TECH | 38040 1 | | 25800 3 | | | | | | |
| MBA--TECH | 38822 1 | | 29600 1 | | 35700 1 | | | | |

| CURRICULUM | PRINTING | RUBBER PRODUCT | SCIENTIFIC & I | STONE, CLAY, G | TEXTILES & APP | WIDELY DIVERSI | OTHER EMPLOYER |
|---|---|---|---|---|---|---|---|
| MBA--NON-TECH | | | | | | | 30000 1 |
| MBA--TECH | | | | | | | |